

## **IN THE CLAIMS:**

Please cancel claims 11, 12, 29, 30, 47, 48 and amend the remaining claims as follows:

1. (Currently Amended) A method for enabling the online determination of end-to-end costs while negotiating e-commerce transactions comprising:

maintaining an updated online database of prices associated with each significant cost element relevant to goods or services involved in completing an e-commerce transaction,

wherein said cost element comprises commission fees,

wherein said maintaining of said updated online database comprises utilizing an online service that provides information on said cost, and

wherein said e-commerce transaction comprises an electronic transaction over the Internet between at least one buyer and at least one seller, and wherein said transaction comprises at least one of a purchase, a sale, a trade, an auction, and a reverse auction;

maintaining an updated online database of procedures and rules associated with each activity involved in completing said e-commerce transaction;

determining the costs associated with each significant cost element by accessing the price data corresponding to the parameters of said e-commerce transaction; and

aggregating all said costs to arrive at a total end-to-end cost for said e-commerce transaction,

wherein a winning bid in said auction comprises a highest net payout to said seller after deduction of said total end-to-end cost, and

wherein a winning offer in said reverse auction comprises a lowest net cost to said buyer after addition of said total end-to-end cost.

2. (Previously Presented) The method as claimed in claim 1, further comprising:  
determining a set of e-commerce transactions that should take place and a set of e-commerce transactions that should not take place from amongst various possibilities, and  
determining prices to be paid by buyers, amounts to be received by sellers and payments to be made to service providers for said transactions that should take place.
3. (Original) The method as claimed in claim 1, wherein said cost elements include shipping and handling costs, other logistics management costs, taxes as well as finance costs.
4. (Original) The method as claimed in claim 1, wherein said databases are located either at the supplier end or at the buyer end or may be hosted by a third party.
5. (Original) The method as claimed in claim 1, wherein said procedures and rules include formalities to be completed and payments to be made for complying with statutory requirements at each end and intermediate step of said transaction.
6. (Original) The method as claimed in claim 1, wherein said method is implemented by an online intermediary providing said facilities as a service either against a fee of commission or free of charge.

7. (Original) The method as claimed in claim 1, applied to transactions between a single buyer and a single seller negotiating online.
8. (Original) The method as claimed in claim 1, applied to online auctions between a seller and multiple buyers.
9. (Original) The method as claimed in claim 1, applied to online reverse auctions between a buyer and multiple sellers.
10. (Original) The method as claimed in claim 6, applied to two-sided matching markets involving multiple buyers and sellers.
- 11-12. (Cancelled).
13. (Original) The method as claimed in claim 8 wherein a minimum required qualifying bid amount is communicated to a potential bidder in response to request for the information about the current status of the auctions.
14. (Original) The method as claimed in claim 9 wherein a maximum allowable offer amount is communicated to a potential seller in response to request for the information about the current status of the reverse auctions.

15. (Currently Amended) The method as claimed in claim 10 wherein ~~the~~ sell orders resident in the database are shown to a potential buyer after online addition of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in response to request for such information in a two-sided matching market.

16. (Currently Amended) The method as claimed in claim 10 wherein ~~the~~ buy orders resident in the database are shown to a potential seller after online deduction of said computed cost elements (shipping, logistics, fees, commissions) from the price quoted by buyer for each of the sell orders in response to request for such information in a two-sided matching market.

17. (Currently Amended) The method as claimed in claim 10 wherein ~~the~~ resident sell orders are prioritized for matching an incoming buy order in the increasing order of the total cost computed by addition of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in a two-sided matching market.

18. (Currently Amended) The method as claimed in claim 10 wherein ~~the~~ resident buy orders are prioritized for matching an incoming sell order in the decreasing order of the net price computed by deduction of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by buyer for each of the buy orders in a two-sided matching market.

19. (Currently Amended) A system for enabling the online determination of end-to-end costs while negotiating e-commerce transactions comprising:

means for maintaining an updated online database of prices associated with each significant cost element relevant to goods or services involved in completing an e-commerce transaction,

wherein said cost element comprises commission fees,

wherein said maintaining of said updated online database comprises utilizing an online service that provides information on said cost, and

wherein said e-commerce transaction comprises an electronic transaction over the Internet between at least one buyer and at least one seller, and wherein said transaction comprises at least one of a purchase, a sale, a trade, an auction, and a reverse auction;

means for maintaining an updated online database of procedures and rules associated with each activity involved in completing said e-commerce transaction;

means for determining the costs associated with each significant cost element by accessing the price data corresponding to the parameters of said e-commerce transaction; and

means for aggregating all said costs to arrive at a total end-to-end cost for said e-commerce transaction,

wherein a winning bid in said auction comprises a highest net payout to said seller after deduction of said total end-to-end cost, and

wherein a winning offer in said reverse auction comprises a lowest net cost to said buyer after addition of said total end-to-end cost.

20. (Previously Presented) The system as claimed in claim 19, further comprising:  
determining a set of e-commerce transactions that should take place and a set of e-commerce transactions that should not take place from amongst various possibilities, and  
determining prices to be paid by buyers, amounts to be received by sellers and payments to be made to service providers for said transactions that should take place.
21. (Original) The system as claimed in claim 19, wherein said cost elements include shipping and handling costs, other logistics management costs, taxes as well as finance costs.
22. (Original) The system as claimed in claim 19, wherein said databases are located either at the supplier end or at the buyer end or may be hosted by a third party.
23. (Original) The system as claimed in claim 19, wherein said procedures and rules include formalities to be completed and payments to be made for complying with statutory requirements at each end and intermediate step of said transaction.
24. (Original) The system as claimed in claim 19, wherein said system is used by an online intermediary providing said facilities as a service either against a fee of commission or free of charge.
25. (Original) The system as claimed in claim 19, used for transactions between a single buyer and a single seller negotiating online.

26. (Original) The system as claimed in claim 19, used for online auctions between a seller and multiple buyers.

27. (Original) The system as claimed in claim 19, used for online reverse auctions between a buyer and multiple sellers.

28. (Original) The system as claimed in claim 24 used for two-sided matching markets involving multiple buyers and sellers.

29-30. (Cancelled).

31. (Original) The system as claimed in claim 26, including means for communicating minimum required qualifying bid amount to a potential bidder in response to request for the information about the current status of the auctions.

32. (Original) The system as claimed in claim 27, including means for communicating maximum allowable offer amount to a potential seller in response to request for the information about the current status of the reverse auctions.

33. (Original) The system as claimed in claim 28, including means for showing the sell orders resident in the database to a potential buyer after online addition of said computed cost

elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in response to request for such information in a two-sided matching market.

34. (Original) The system as claimed in claim 28, including means for showing the buy orders resident in the database to a potential seller after online deduction of said computed cost elements (shipping, logistics, fees, commissions) from the price quoted by buyer for each of the sell orders in response to request for such information in a two-sided matching market.

35. (Original) The system as claimed in claim 28, including means for prioritizing the resident sell orders for matching an incoming buy order in the increasing order of the total cost computed by addition of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in a two-sided matching market.

36. (Original) The system as claimed in claim 28, including means for prioritizing the resident buy orders for matching an incoming sell order in the decreasing order of the net price computed by deduction of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by buyer for each of the buy orders in a two-sided matching market.



37. (Currently Amended) A computer program product comprising computer readable program code stored on computer readable storage medium embodied therein for enabling the online determination of end-to-end costs while negotiating e-commerce transactions comprising:

computer readable program code means configured for maintaining an updated online database of prices associated with each significant cost element relevant to goods or services involved in completing an e-commerce transaction,

wherein said cost element comprises commission fees,

wherein said maintaining of said updated online database comprises utilizing an online service that provides information on said cost, and

wherein said e-commerce transaction comprises an electronic transaction over the Internet between at least one buyer and at least one seller, and wherein said transaction comprises at least one of a purchase, a sale, a trade, an auction, and a reverse auction;

computer readable program code means configured for maintaining an updated online database of procedures and rules associated with each activity involved in completing said e-commerce transaction;

computer readable program code means configured for determining the costs associated with each significant cost element by accessing the price data corresponding to the parameters of said e-commerce transaction; and

computer readable program code means configured for aggregating all said costs to arrive at a total end-to-end cost for said e-commerce transaction,

wherein a winning bid in said auction comprises a highest net payout to said seller after deduction of said total end-to-end cost, and

wherein a winning offer in said reverse auction comprises a lowest net cost to said buyer after addition of said total end-to-end cost.

38. (Previously Presented) The computer program product as claimed in claim 37, further comprising:

determining a set of e-commerce transactions that should take place and a set of e-commerce transactions that should not take place from amongst various possibilities, and

determining prices to be paid by buyers, amounts to be received by sellers and payments to be made to service providers for said transactions that should take place.

39. (Original) The computer program product as claimed in claim 37, wherein said cost elements include shipping and handling costs, other logistics management costs, taxes as well as finance costs.

40. (Original) The computer program product as claimed in claim 37, wherein said databases are located either at the supplier end or at the buyer end or may be hosted by a third party.

41. (Original) The computer program product as claimed in claim 37, wherein said procedures and rules include formalities to be completed and payments to be made for complying with statutory requirements at each end and intermediate step of said transaction.

42. (Original) The computer program product as claimed in claim 37, wherein said computer program product is implemented by an online intermediary providing said facilities as a service either against a fee of commission or free of charge.

43. (Original) The computer program product as claimed in claim 37, configured for transactions between a single buyer and a single seller negotiating online.

44. (Original) The computer program product as claimed in claim 37, configured for online auctions between a seller and multiple buyers.

45. (Original) The computer program product as claimed in claim 37, configured for online reverse auctions between a buyer and multiple sellers.

46. (Original) The computer program product as claimed in claim 42, configured for two-sided matching markets involving multiple buyers and sellers.

47-48. (Cancelled).

49. (Original) The computer program product as claimed in claim 44, including computer readable program code means configured for communicating minimum required qualifying bid amount to a potential bidder in response to request for the information about the current status of the auctions.

50. (Original) The computer program product as claimed in claim 45, including computer readable program code means configured for communicating maximum allowable offer amount to a potential seller in response to request for the information about the current status of the reverse auctions.

51. (Original) The computer program product as claimed in claim 46, including computer readable program code means configured for showing the sell orders resident in the database to a potential buyer after online addition of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in response to request for such information in a two-sided matching market.

52. (Original) The computer program product as claimed in claim 46, including computer readable program code means configured for showing the buy orders resident in the database to a potential seller after online deduction of said computed cost elements (shipping, logistics, fees, commissions) from the price quoted by buyer for each of the sell orders in response to request for such information in a two-sided matching market.

53. (Original) The computer program product as claimed in claim 46, including computer readable program code means configured for prioritizing the resident sell orders for matching an incoming buy order in the increasing order of the total cost computed by addition of said

computed cost elements (shipping, logistics, fees, commissions) to the price quoted by seller for each of the sell orders in a two-sided matching market.

54. (Original) The computer program product as claimed in claim 46, including computer readable program code means configured for prioritizing the resident buy orders for matching an incoming sell order in the decreasing order of the net price computed by deduction of said computed cost elements (shipping, logistics, fees, commissions) to the price quoted by buyer for each of the buy orders in a two-sided matching market.